

<Joint venture name>
Agreement on principle

This document is the strategic business plan - Agreement on principle for the
<Joint venture name>.

It sets out the basic premises for a joint venture.

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Author Charles Richter

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Preface

Purpose

This document is the strategic business plan - Agreement on principle for the <Joint venture name>.

It sets out the basic premises for a joint venture.

Approach

This document was produced to assist stakeholders wanting to participate in a joint venture but are not certain as to nature of the venture. It will assist a Ripose grade 1 architect to assist the stakeholders progress to the next level of understanding the venture/dream/idea ie the clarification of the Goals of the venture.

The stakeholders are as follows:

The results will be entered into the Ripose Caspar repository and subsequent analysis by Charles Richter will enable him to complete the publication of this document.

Document structure

This document is structured to support the Ripose technique and contains the following sections

Purpose	Describes the motivation or the strategy behind the joint venture. It should describe the combined, encapsulated ideas of all the stakeholders.
Mode	Describes the rationale behind each stakeholder' need to be a participant in the venture
Relation	Describes the tactical actions supporting the rationale behind each stakeholder wanting to be a participant in the venture
Quality	Describes the tactical estimations of the space required by each stakeholder

Preface

Quantity	Describes the tactical estimations of the time a stakeholder is willing to spend
Glossary of terms	Contains definitions of the terminology

How to use

Your next step

1. The principle stakeholder needs to fill out the declaration on page 3
2. Each of the stakeholders needs to read the declaration and either accept it or provide amendments
3. Each of the stakeholders should complete the section covering the Quantity objective on page 3. In addition, they can optionally complete the sections on Mode (page 4), Relation (page 4) and Quantity (page 5)
4. Return a copy of this document either to the agent that handed it to you, or e-mail a scanned copy of it (charles.richter@ripose.com) .

Our next step

We will enter the statements into Caspar and contact you to arrange a meeting - either face to face or over the internet (e-mail or webinar).

Associated documents

Attachments containing each stakeholder's individual declarations must be attached.

Caveat

This report is to outline the findings of the Ripose information architect based on the information and time made available by the participants. It must be stressed that not all areas of the venture were explored, hence there may be some gaps in the findings. However, these could be completed once more sessions are held. Sentences in italics will need further refinement.

Agreement on Principle

We the undersigned agree on the following points and, that at each month end this agreement will be reviewed and expanded until, the trial period of (n) months is ended ie 1st June 2002 until 31st December 2002

1. Purpose

This section contains the motivation or the strategy behind the joint venture. It should describe the combined, encapsulated ideas of all the stakeholders.

It is a mandatory section of the agreement. If it is difficult to declare this objective, it will be necessary to clarify the mode objective for each stakeholder.

Example: "Survival by the Principle of *Sharing of Poverty*" ie. Asset rich and cash poor helping each other.

Declaration

<Place statement here>

Stakeholder signatories

Type	Name	Signature	Date	Witness	
				Name	Signature
Participant					
Principal					

Cross witnessing implies acceptance of this Agreement in Principle.

Individual declarations

Joint venture: <Joint venture name>

Stakeholder name:

Date

1.1 Mode

This section contains the rationale as to why each stakeholder feels the need to be a participant in the venture.

It is an optional section of the agreement and is only necessary to assist in the formulation of the Purpose. If it is difficult to declare this objective, it will be necessary to clarify the relation objective for each stakeholder.

Declaration:

<Place statements here>

1.1.1. Relation

This section contains the discussion points or tactical actions supporting the rationale behind each stakeholder wanting to be a participant in the venture.

It is an optional section of the agreement and is only necessary to assist in the formulation of the Purpose. If it is difficult to declare this objective, it will be necessary to clarify the quality objective for each stakeholder.

Declaration:

<Place statements here>

1.1.1.1 Quality

This section contains the tactical estimations of the space required by each stakeholder in order to support his or her tactical actions.

It is an optional section of the agreement and is only necessary to assist in the formulation of the Purpose. If it is difficult to declare this objective, it will be necessary to clarify the quantity objective for each stakeholder.

Declaration:

<Place statements here>

1.1.1.1.1 Quantity

This section contains the tactical estimations of the time a stakeholder is willing to spend preparing and maintaining their space.

It is a mandatory section of the agreement and is necessary to assist in the formulation of the Purpose. If it is difficult to declare this objective, the stakeholder may need to re-evaluate his or her intention to participate in the joint venture.

Declaration:

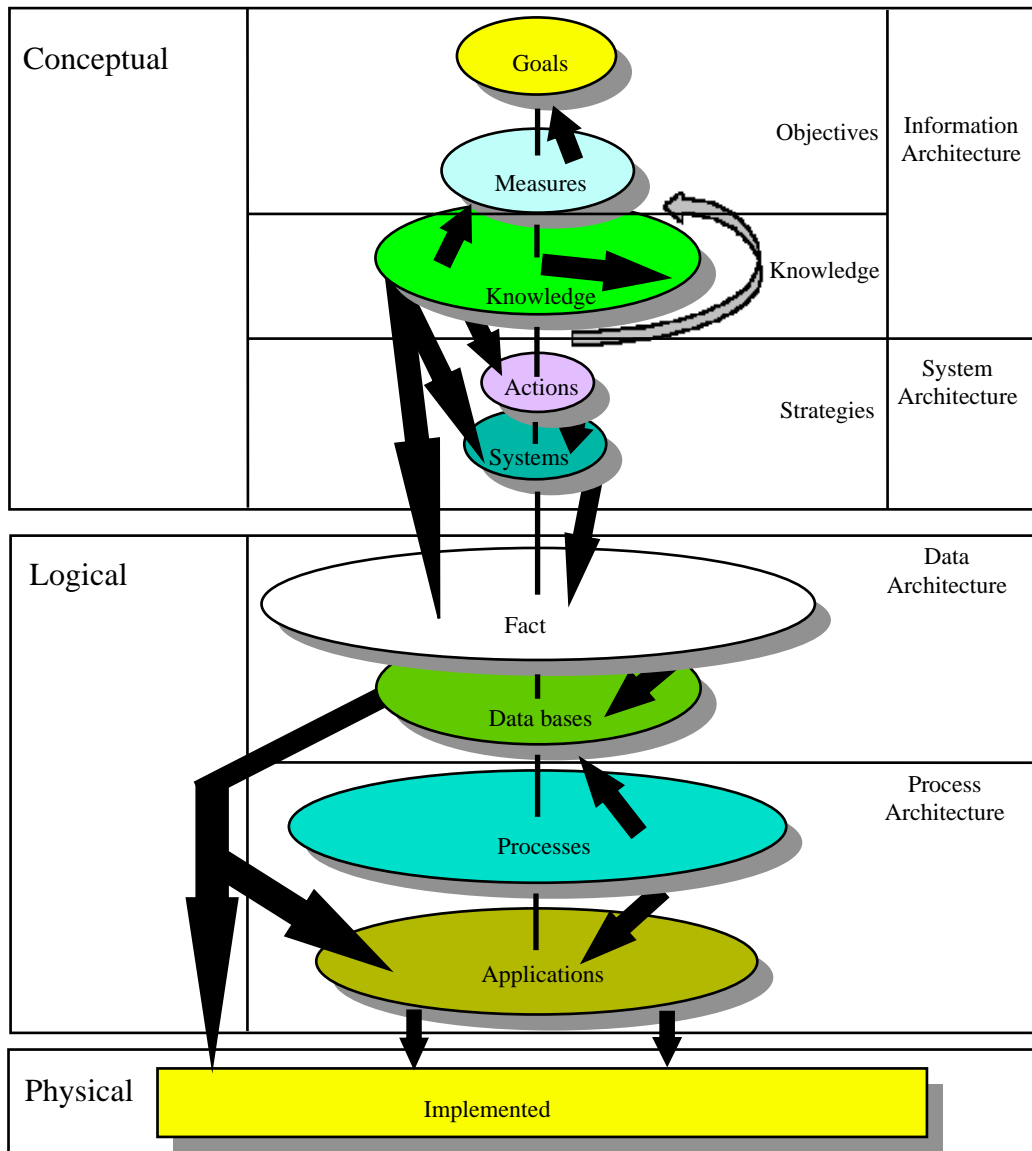
<Place statements here>

Glossary of terms

Term	Description
Caspar	Computer assisted strategic planning and reasoning engine. The Ripose software respository
Mode	An objective, declaring the rationale or logic behind a stakeholder feeling the need to participate in a joint venture
Purpose	An objective, declaring the intent of the principle stakeholder and amended by all concerned parties until a mutual agreement as to its content is reached
Quality	An objective, declaring the tactical estimation of the space required by a stakeholder feeling the need to participate in a joint venture
Quantity	An objective, declaring the tactical estimation of how much time a stakeholder is willing to spend participating in the joint venture
Relation	An objective, declaring the tactics/actions behind a stakeholder wanting to participate in a joint venture

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The Ripose Technique



The Ripose Caspar (computer assisted strategic planning and reasoning) engine is the computer software that empowers the Ripose Technique and provides Ripose architects with their competitive advantage.

All Ripose Technique objects are recorded in the Caspar's knowledge repository. Quality deliverables are produced from these stored objects each step of the way - <http://www.ripose.com/7StepDeliverables.html>

Caspar provides 4 core strategies and in excess of 12 tactics providing tangible benefits to just about every role performed in an organisation.

For more information see <http://www.ripose.com/Mydream>

For information about the Ripose Technique see <http://www.ripose.com>

Agent address:

Identification

General

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Subject	<Joint venture name>
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